



Photo: DB AG/Max Lautencläger



Photo: DB AG/Heiner Müller-Elsner



Photo: DB AG

# Rail&Fly- from train to plane in one easy journey

## Key Facts & Benefits

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DB Vertrieb GmbH

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DB Fernverkehr AG

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Airline Cooperations

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Frankfurt am Main, March 5th 2013

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- **Rail&Fly** (Terms & Conditions & Network)

- Rail&Fly **Benefits**

- **„Seemless Travel“** from Train to Plane

- Rail&Fly **eTicketing**

- **Ticket types**

- **DB Contact**

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# Rail&Fly – terms and conditions at a glance

## Terms and conditions



### Rail&Fly - terms and conditions at a glance

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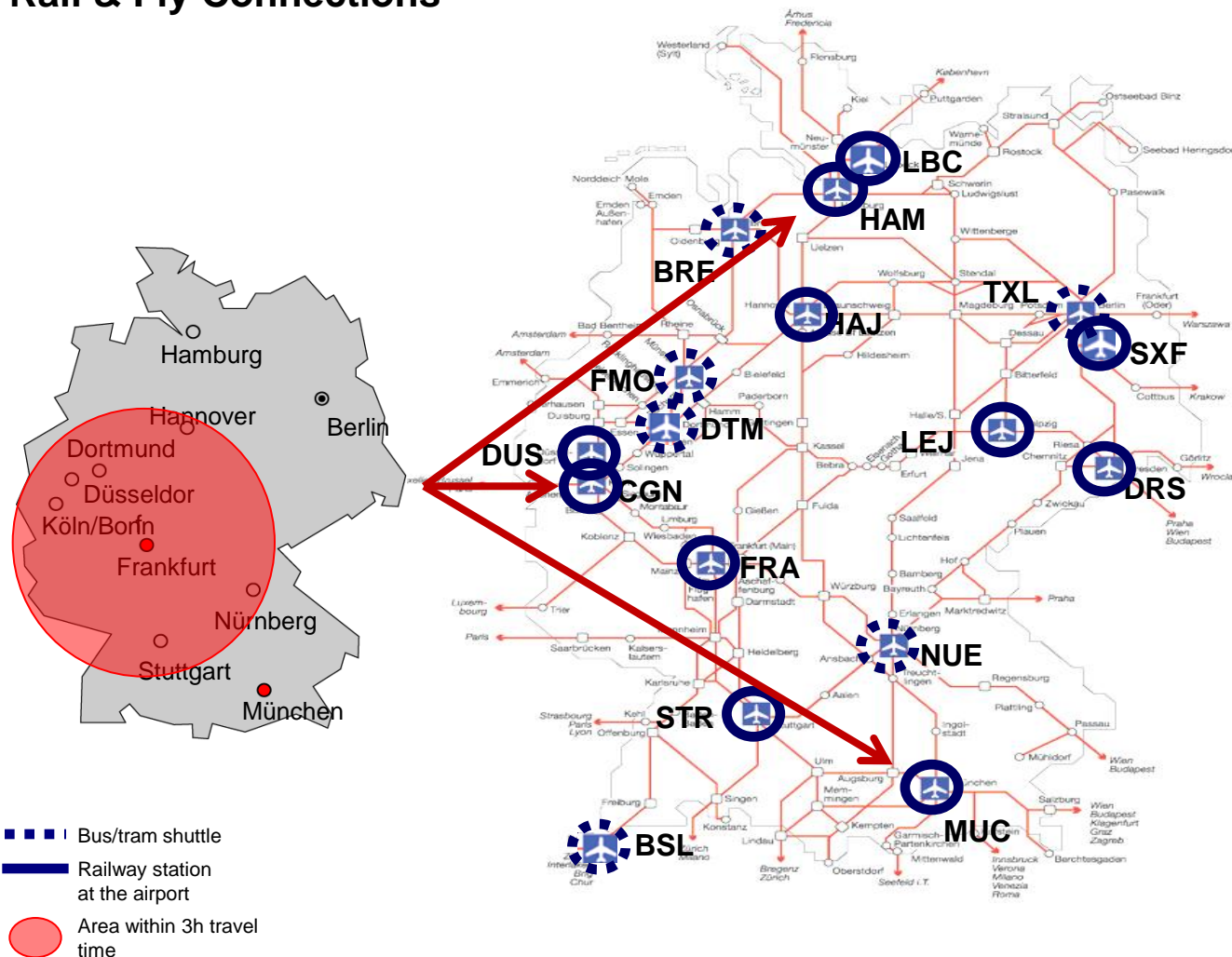
- Special offer **for airline passengers** flying to/from **Germany**
- Exclusively **distributed by airlines/tour operators** through their sales channels
- Rail&Fly is only **valid in combination with an international flight**
- **one price** for all DB routes to/from the airport and for all DB trains (except charter trains, Autorail services, Thalys, Cisalpino, within local transport authorities)
- The offer is valid at **different prices for 1st and 2nd class**
- The route travelled must head **directly toward the destination**
- The maximum period between outward and return flight is **12 months**
- Children up to **11 years travel free of charge/**  
no separate ticketing is needed for children up to 5 years
- Rail&Fly tickets are valid on the **day prior to the outward flight**, the day of that flight, the day on which the return flight is completed and the day after



A Rail&Fly-Agreement with Deutsche Bahn helps their cooperation partners to **expand their catchment area within Germany**.  
Passengers will reach their flights very **fast, comfortable, easy and without stress** from everywhere in Germany.

# Germany's major airports are connected by rail

## Rail & Fly Connections



## Connections

- Splendidly developed railway network
- Passengers arriving at **Frankfurt/Main** airport can reach major cities within **3 hours of travel time**
- **HAM, MUC & DUS** airport connect to further cities in Germany

# Rail&Fly - a special offer from airlines to their customers

## Impressions



**FLY & RAIL: УДОБСТВО, ЭКОНОМИЯ ВРЕМЕНИ И ДЕНЕГ**

Полезные советы туристам, отправляющимся в Германию



Знаете ли вы, что вот уже около трех лет авиакомпания «Аэрофлот» предлагает своим пассажирам, отправляющимся в Германию, авиабилеты на свои рейсы, которые включают проезд по немецкой железной дороге до любого пункта страны, доступного данному транспорту? Уже два года железнодорожный билет по Германии можно получить у каждого агента Аэрофлота в России вместе с авиабилетом. Те, кто живут в Германии, будь то многочисленные репатрианты из России или коренные немцы, уже привыкли к этой услуге. Но далеко не все россияне, путешествующие в эту страну по делам или туристами, знают, что Fly & Rail поможет значительно сэкономить на дороге.



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- **Rail&Fly** (Terms & Conditions & Network)

- **Rail&Fly Benefits**

- **„Seamless Travel“** from Train to Plane

- **Rail&Fly eTicketing**

- **Ticket types**

- **DB Contact**

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# Rail&Fly Benefits – just like flying...

## Win-Win

### ... for the airlines



- **Expansion** of catchment area
- Increasing **exposure** to the market
- **Competitive advantage** over other airlines
- **Cost reduction**
- **Quality** improvement
- Rail&Fly coupons will be **issued without problems** - simultaneously with an international airline ticket online or via GDS
- Very **simple standard price system** - one price for whole Germany

## Benefits

### ... for passengers

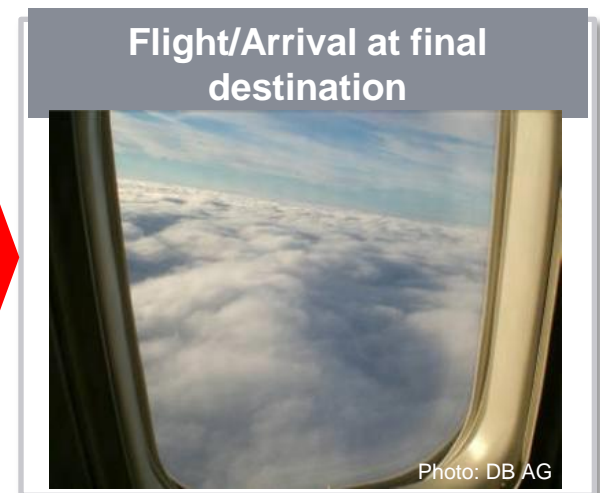
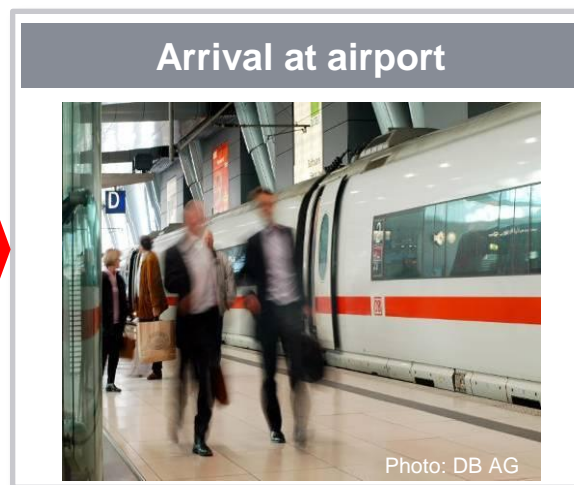
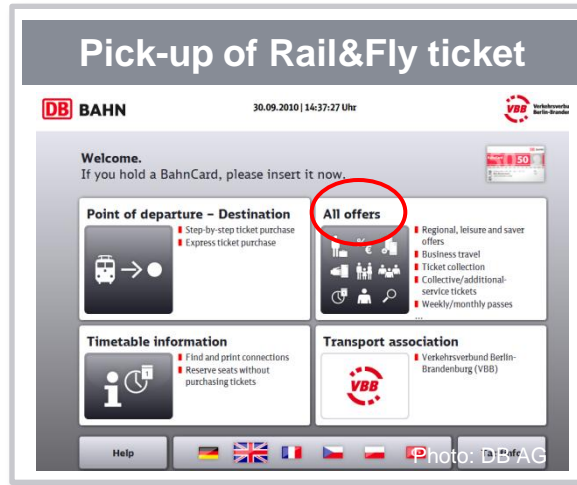
- **Stress-free**, relaxed and pleasurable journey to/from the airport
- **No time limit** for bookings
- **Included** in flight booking
  - Validity of the train journey is subject to the flight ticket
- **Comfortable** and **flexible** journey
  - Passengers simply board the train to/ from any of our 5,600 DB railway stations
  - Rail&Fly coupons can continue to be used on all Deutsche Bahn services (ICE, IC, EC, RE, RB)
  - Passengers are not restricted to special trains



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# „Seemless Travel“ – from train to plane

## Seemless Travel



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- **Rail&Fly** (Terms & Conditions & Network)
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- Since 2008, Deutsche Bahn offers **eTicket solution** for Rail&Fly in combination **with AccesRail (9B)**.
- Most of the airlines do not allow open segments for eTicketing, so the travel agent books a **virtual connection**.
- A **DB pickup number** and link to URL with information about procedure will be provided to agent to handout to passenger.
- The travel agent issues the virtual ticket including DB segments.
- Passenger prints out train ticket **72hours before departure** at a DB vending machine.

DB Rail&Fly Einfache Fahrt		FAHRKARTE	
Nicht gültig innerhalb von Verkehrsverbünden			
CIV 1080	Gültig ab	Hinf. bis	
	29.09.10	30.09.10	
VON	-> NACH		KL / CL
Railway Germany	-> Frankfurt(M)Flugh.		1
Verkehrsübliche und durch die Fahrplanlage bedingte Wege sind in Richtung auf das Reiseziel zugelassen		Gültig nur in Verbindung mit einem Flugticket bzw mit Reisebestätigung	
RAIL&FLY incl. ICE und Transfer zum Flughafen			Preis EUR *****
Erm 9567086			
Vorgangs-Nr	83774263	Germany Airways	12
		699157 902 Frankfurt(M)	00
00235861 13	RECHNUNG	29.09.10 DB Zentrale	14:52



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--- TST RLR ---
RP/DUSL12177/DUSL12177          RS/SU      17AUG10/0830Z          3H87E4
 1. STEIN/FRANK N MR
 2  9B3037 F 29SEP  3 QYGFRA HK1          2000 2100          E*
 3  XY 007 C 30SEP  4 FRAMCY HK1          2320 0625          2    *1A/E*
 4  XY 006 C 22OCT  5 MCYFRA HK1          1850 0620          I    *1A/E*
 5  9B3007 F 23OCT  6 FRAQYG HK1          0900 1000          T      E*
 6  AP 0551-123456789
 7  TK TL16SEP/DUSL12177
 8  SSR MAAS 9B HK1 TKT PICKUP NBR 9567088 OBTAIN TICKET PRIOR
    BOARDING TRAIN FROM SELF SERVICE MACHINE/S2
 9  SSR MAAS 9B HK1 TKT PICKUP NBR 49662316 OBTAIN TICKET PRIOR
    BOARDING TRAIN FROM SELF SERVICE MACHINE/S5
10  SSR OTHS 9B HK/ PSGR INFO TO PRINTOUT SEE
    WWW.BAHN.DE/RAILANDFLY
11  FP CASH
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# Deutsche Bahn AG offers 3 Ticket Types

## Ticket Types

### Offline Ticket

### Online eTicket

Coming soon

### Online Ticket

#### eTicket

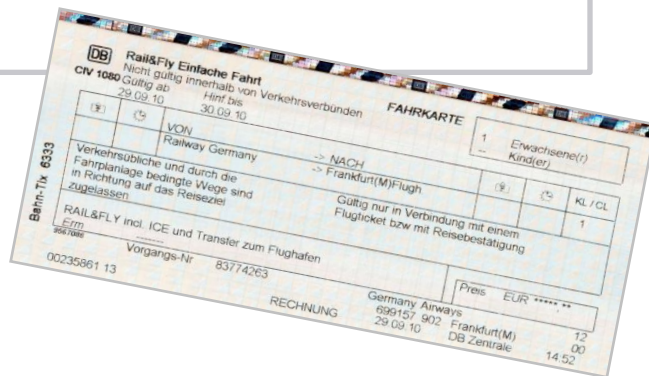
A DB pickup number will be generated – after eTicket is issued, the railway ticket is ready for pick-up at any DB vending machine.

#### Online eTicket

DB will offer a homeprint Online eTicket (OeT) for more conveniences. Also the OeT can be printed 72 hours before scheduled departure time.

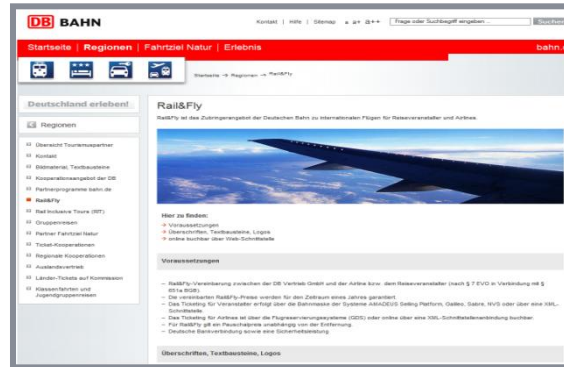
#### Online Ticket

Online Ticket Rail&Fly can be booked via the website of the airline. The booking process is easy to integrate into the flight booking procedure. The railway ticket is available as an online ticket.

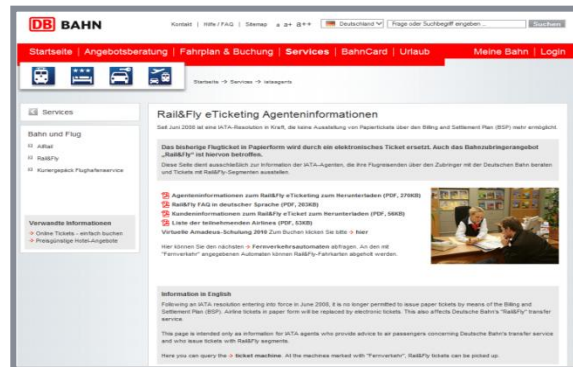


# Further information about Rail&Fly is available in the internet

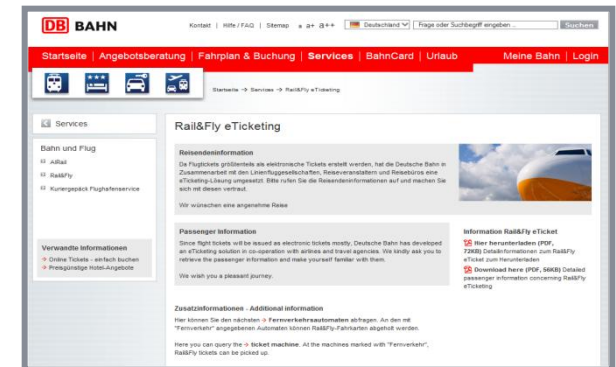
## Further information



[www.bahn.de/tourismuspublikationen](http://www.bahn.de/tourismuspublikationen)



[www.bahn.de/iataagents](http://www.bahn.de/iataagents)



[www.bahn.de/railandfly](http://www.bahn.de/railandfly)

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## Contact



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- Germany -



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